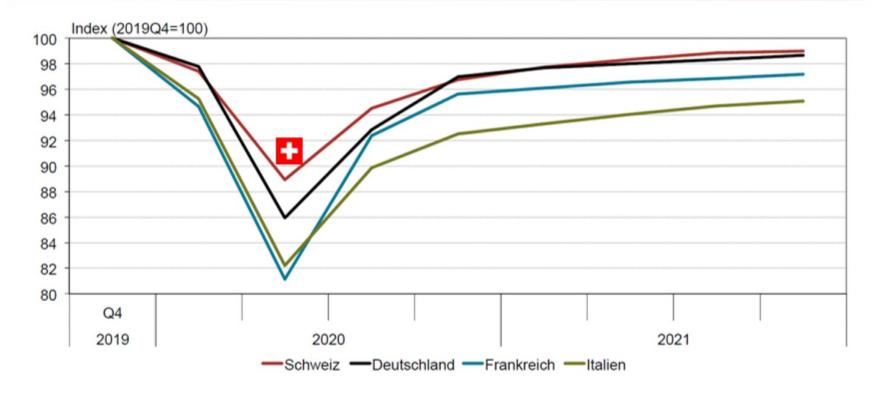
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Key Note

Peter Grünenfelder Swiss Medtech Day, September 21, 2020

Covid-19: Economic and other impacts

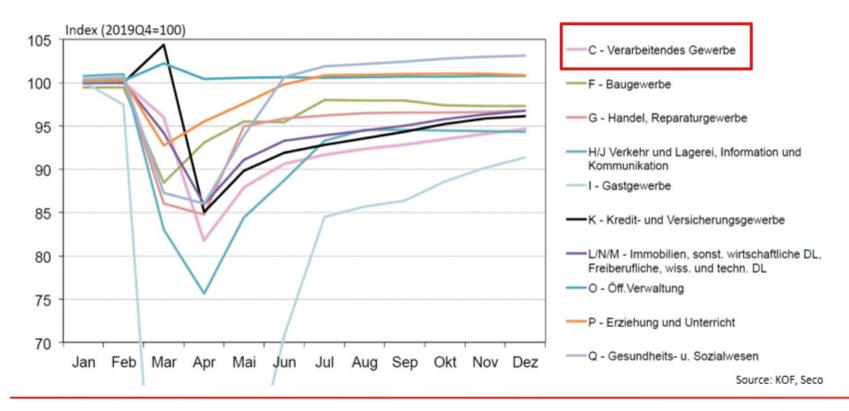
GDP development compared to our neighboring countries



Source: Seco, Eurostat, KOF

3

GDP development in different industries

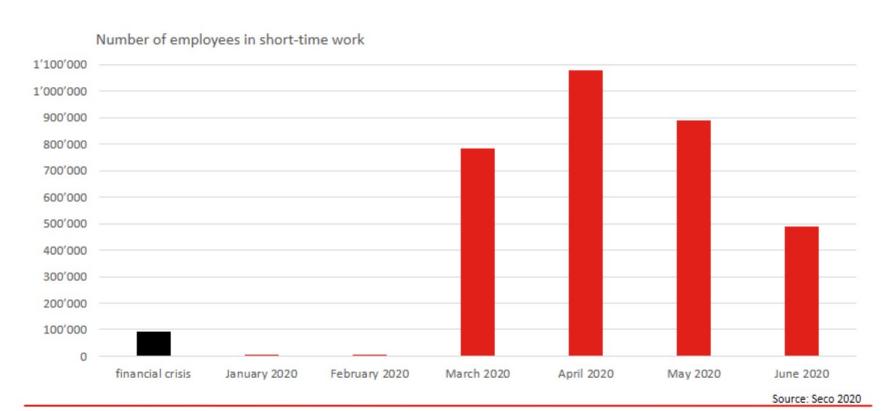


Large differences in economic losses due to Covid-19

	Loss of value added in April	Loss of value added 2020 due to Covid-19
Manufacturing industry	-40% to -25%	-20% bis -10%
Chemistry/Pharmaceutical	0% bis 10%	0% bis 5%
Health and social services	-30% bis -20%	-10% bis 0%
Postal, courier and express services	25% bis 35%	0% bis 10%
Hospitality and Accommodation	-95% bis -80%	-45% bis -30%
Travel agencies	-100% bis -95%	-60% bis -45%

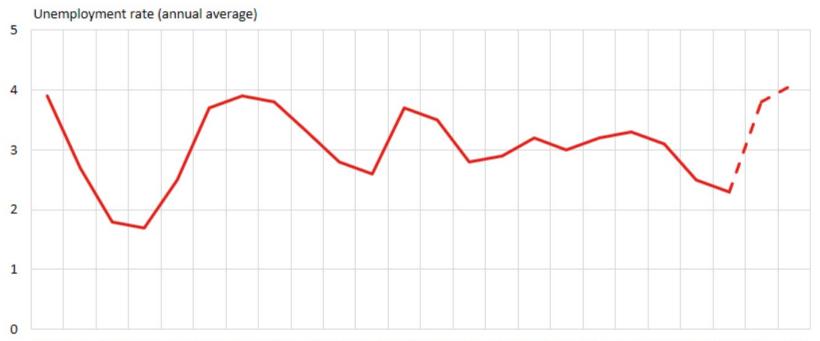
Source: Seco

Increase in short-time work



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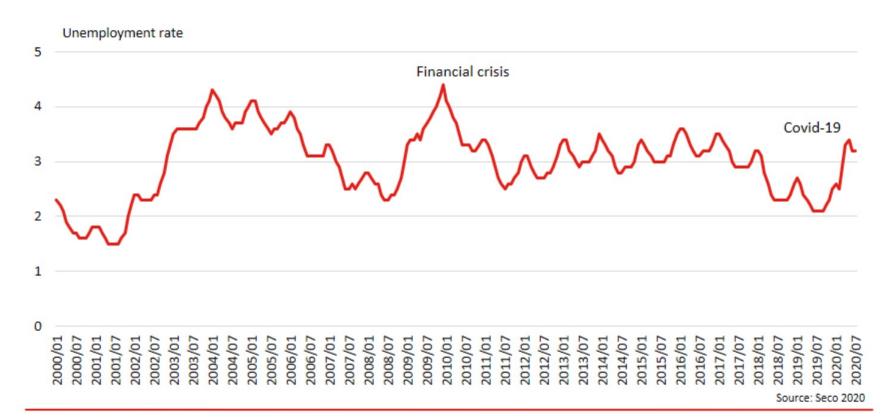
Increasing unemployment rate expected



1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021

Source:: Seco 2020

Unemployment: long-term comparison



Covid-19 paves the way for new subsidies

Coronavirus - Schweiz

Weinbauern erhalten zehn Millionen Franken für Wein-Deklassierung

Abo Corona und Bundesbern

Die 10-Millionen-Franken-Frage oder: So geht Lobbyismus in der Krise

Covid-19 grants according to branches

Additional financial support for specific economic sectors:

- Airport infrastructure and services (600 Mio. Fr.)
- Culture (280 Mio. Fr.)
- Sports (100 Mio. Fr.)
- Childcare (65 Mio. Fr.)
- Tourism (40 Mio. Fr.)
- Media (57.5 Mio. Fr.)
- Viticulture (10 Mio. Fr.).

Covid-19: Constant rise of the regulatory jungle

New regulations to combat coronavirus

818.101.24

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Verordnung 3 über Massnahmen zur Bekämpfung des Coronavirus (Covid-19) (Covid-19-Verordnung 3)

vom 19, Juni 2020 (Stand am 6, Juli 2020)

Der Schweizerische Bundesrat, gestützt auf Artikel 185 Absatz 3 der Bundesverfassung¹, verordnet:

1. Kapitel: Allgemeine Bestimmungen

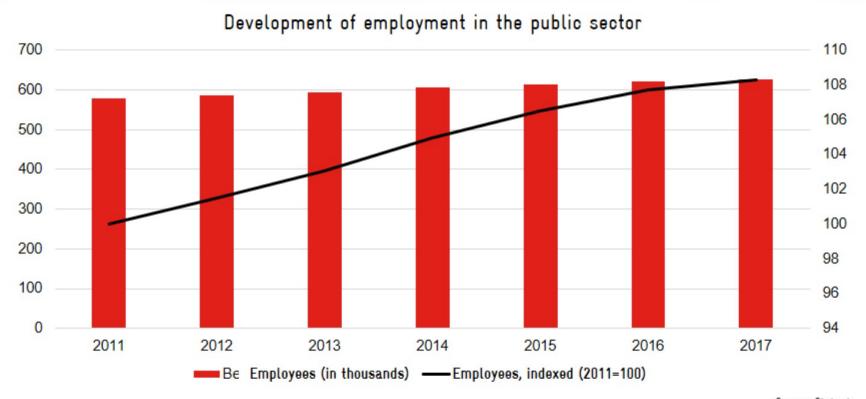
Art. 1 Gegenstand und Zweck

- ¹ Diese Verordnung ordnet Massnahmen gegenüber der Bevölkerung, Organisationen und Institutionen sowie den Kantonen an zur Bekämpfung des Coronavirus (Covid-19).
- ² Die Massnahmen dienen dazu, die Kapazitäten der Schweiz zur Bewältigung der Epidemie sicherzustellen, insbesondere zur Aufrechterhaltung einer ausreichenden Versorgung der Bevölkerung mit Pflege und wichtigen medizinischen Gütern.

Art. 2 Zuständigkeit der Kantone

Soweit diese Verordnung nichts anders bestimmt, behalten die Kantone ihre Zuständigkeiten.

Constantly growing administration



Source: Statent

Decreasing attractiveness





2005 2020 Rank 11 Rank 36

«Time to start a Business»

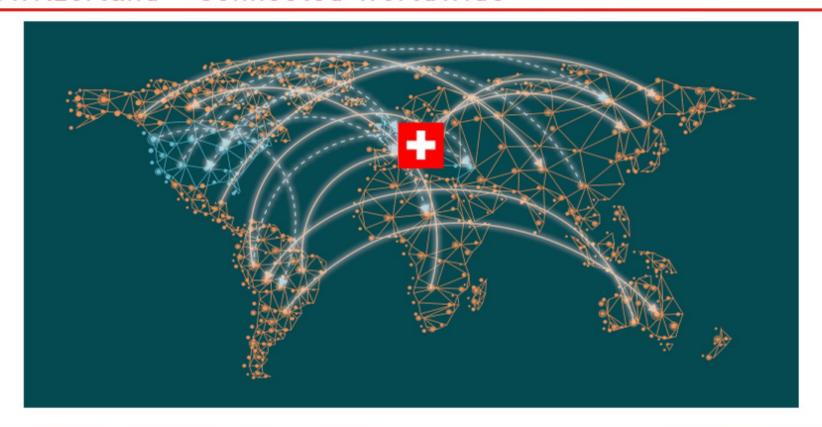
2008 2020 Rank 35 Rank 81

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Risk of «Renationalization»

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Switzerland - Connected worldwide



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Switzerland: Outstandingly innovative



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Economic challenges



Global

- Covid-19
- Weakness of multilateralism
- Trade conflict USA China
- OECD tax plans



Switzerland

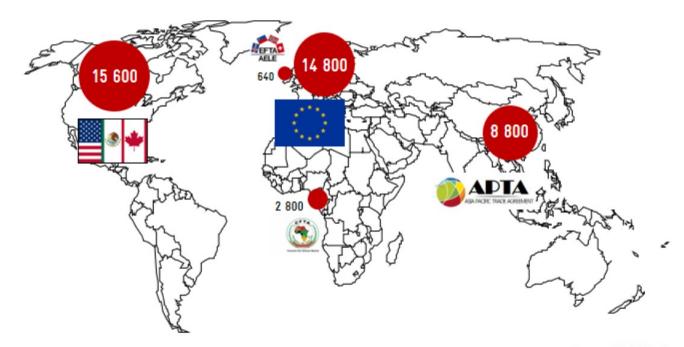
- Covid-19
- What next for "Europe"?
- Upward pressure on CHF
- Internal reform backlog

17

Shift in economic weight

Cumulative GDP of the respective member countries in USD billion (2018), adjusted for purchasing power

2000

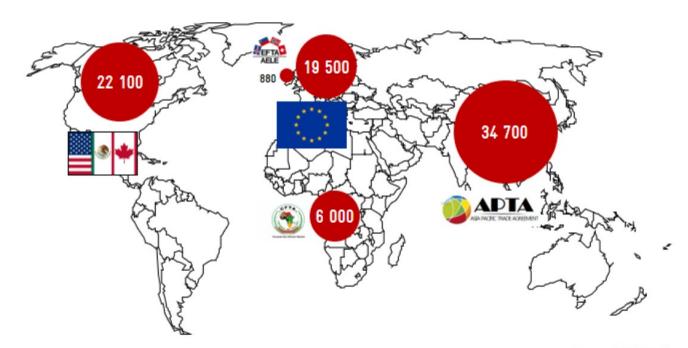


Source: World Bank, own calculations

Shift in economic weight

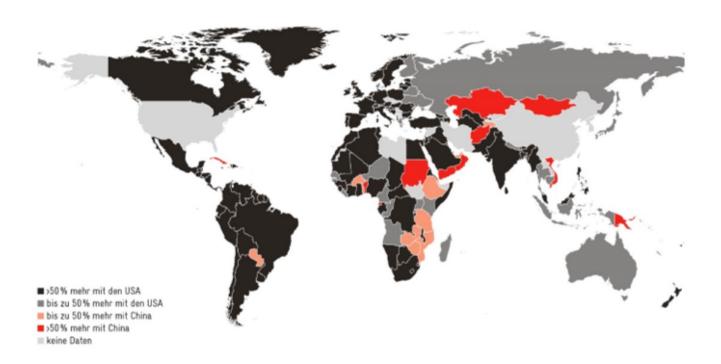
Cumulative GDP of the respective member countries in USD billion (2018), adjusted for purchasing power

2018



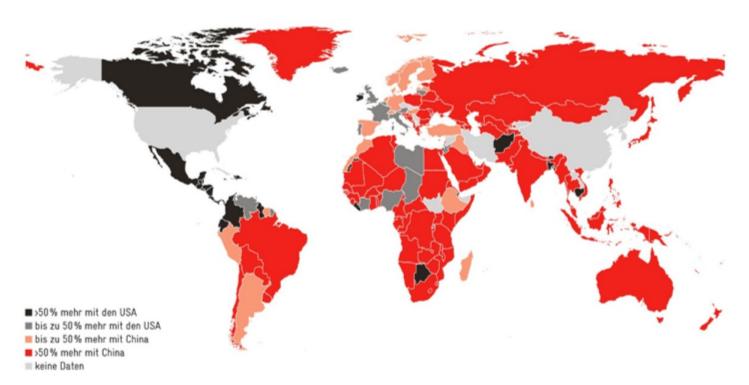
Source: World Bank, own calculations

Significance for trade policy USA vs. China in 2000



Source: WITS 2019, Legge et al. 2019

Significance for trade policy USA vs. China in 2017



Source: WITS 2019, Legge et al. 2019

Current popular initiatives concerning foreign policy

Extraterritorial application of law

International agreements, relations with foreign countries and the European Union







22

Illiberal activism

Radikale Idee: SP-Fraktionschef fordert Flugkontingente

Klimastreikende fordern Fleisch-



Gesetze brechen für den Klimaschutz

Schweizer Mitglieder von Extinction Rebellion machen mit immer radikaleren Aktionen auf sich aufmerksam. Wer sind diese Leute?



Extinction Rebellion: «Wahlen sind dem Wesen nach aristokratisch»

Geplante CO2-Abgabe

Grüne wollen Benzin um 50 Rappen verteuern

23

Switzerland - A (still) leading international business hub

Doing Business

- 5th in the World Economic Forum Global Competitiveness Report, 2019
- 3th in the IMD World Competitiveness Ranking, 2020
- 1st in the IMD World Talent Ranking, 2019
- 1st in the Global Innovation Index Cornell University, INSEAD, and WIPO, 2020

Work environment

- 1st in the Young Worker Index PricewaterhouseCoopers, 2017
- 2nd in Employment and 3rd in Income, OECD Better Life Index, 2020
- 3rd in Human Capital Index World Economic Forum, 2017



Quality of life

- 1st as the best place to be born Economist Intelligence Unit, 2013
- 3rd in the World Happiness Report, Helliwell, Shiplett, Barrington-Leigh, 2019
- 2nd in the Human Development Index United Nations Development Program, 2019

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Wrong narratives, facts and «hot topics»

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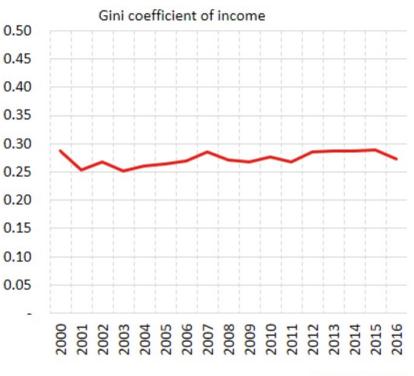
Wrong narrative I: "bad inequality"

"Growing inequalities in wages, wealth or education are increasingly calling into question social cohesion".

Green Party Switzerland, election platform (2019-2023)

"Wages: At the bottom miserly – at the top generous"

Travail.Suisse (2019)

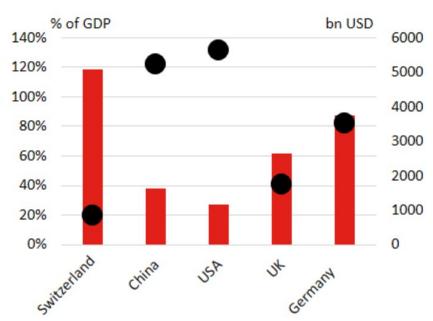


Source: BFS (2019)

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Wrong narrative II: «evil abroad»

«We are committed to the special case of Switzerland as a leading, successful, down-toearth and popular alternative model of a Europe far removed from the EU-dictatorship in Brussels.» Young SVP (2019)



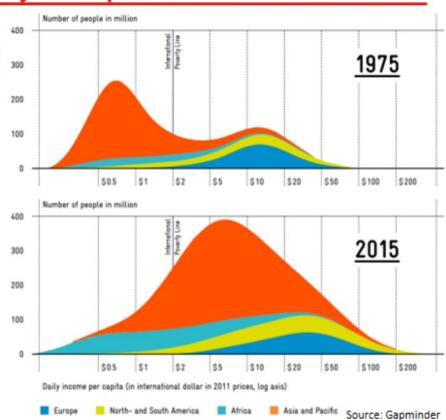
- Trading volume (goods and services) in % of GDP, 2018
- Absolute trading volume in bn USD (goods and services), 2018

Wrong narrative III: «unhealthy competition»

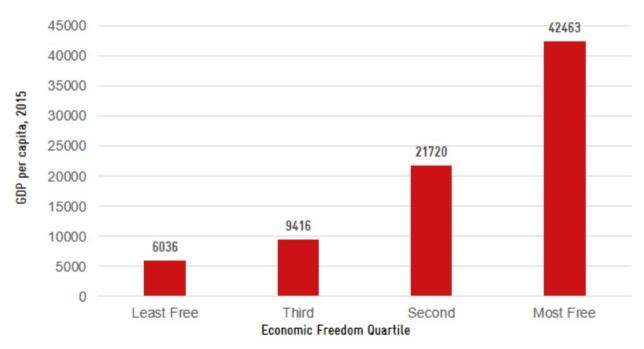
«Globalization promises freedom and prosperity, but in reality it creates exploitation and a loss of democracy.» JUSO

«Someone who already possesses a lot, profits from globalization anyway, but on the contrary someone who possesses little, comes even more under economic pressure.» Textbook «Changing Society» - history and

politics at secondary school level



The value of economic freedom

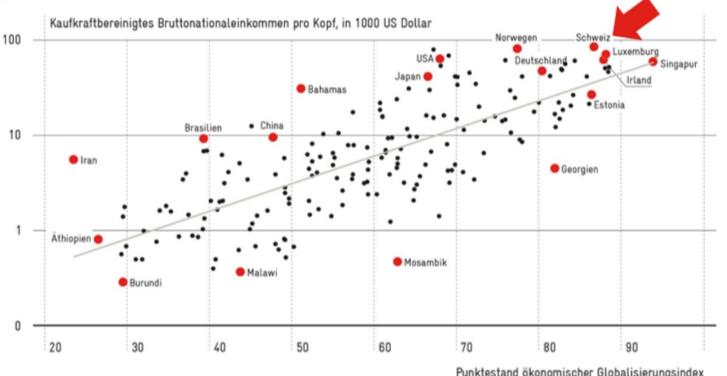


Note: Income = GDP per capita (PPP constant 2011 US\$) 2015 Sources: Economic Freedom of the World: 2017 Annual Report; World Bank, 2017, World Development Indicators.

Source: Fraser Institute (2017)

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Global interdependence: basis of prosperity



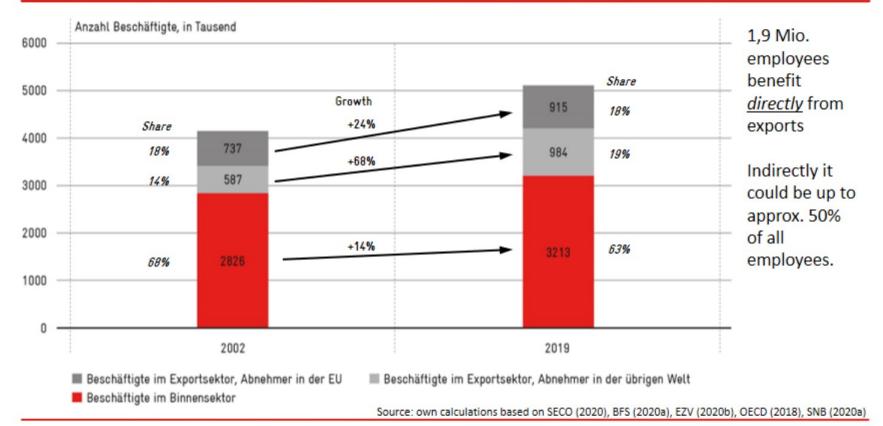
Higher GDP per capita and economic openness are positively correlated

Punktestand ökonomischer Globalisierungsindex

Source: own calculations based on KOF (2019), World Bank (2019)

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Foreign trade as a significant driver of employment



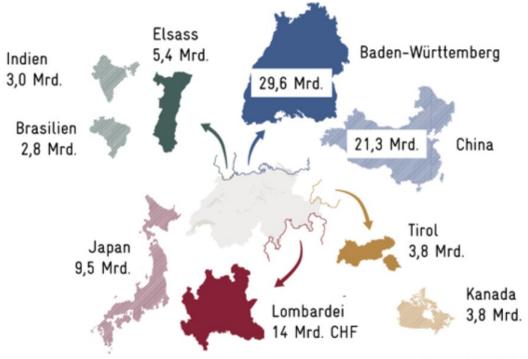
Renationalization as an economic «dead end»

- Switzerland is the «world champion of globalization»
- Foreign trade to GDP ratio 2019 96 %: 15% increase since 2002
- Specialization makes Swiss firms internationally competitive
- International division of labour creates prosperity
- «Unwinding» of global supply chains puts prosperity at risk

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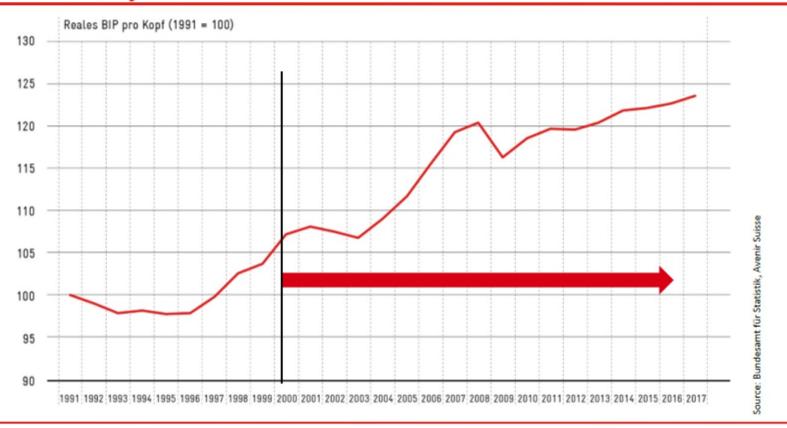
Europeanized and globalized Swiss economy

Trade volumes with Switzerland (in CHF, 2015)

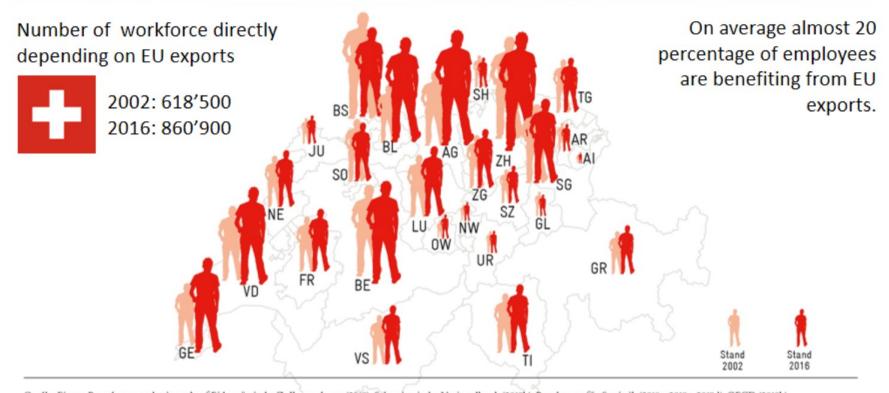


Source: Eidgenössische Zollverwaltung 2016, own calculations

Economic dynamism due to the bilateral treaties

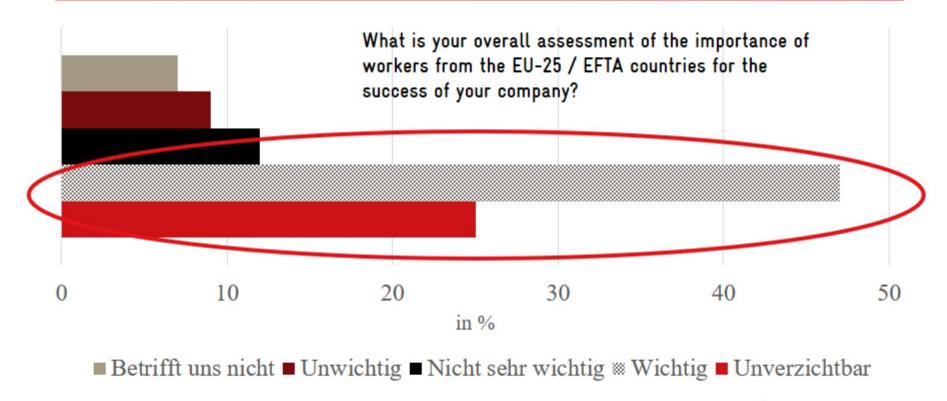


Impact on employment



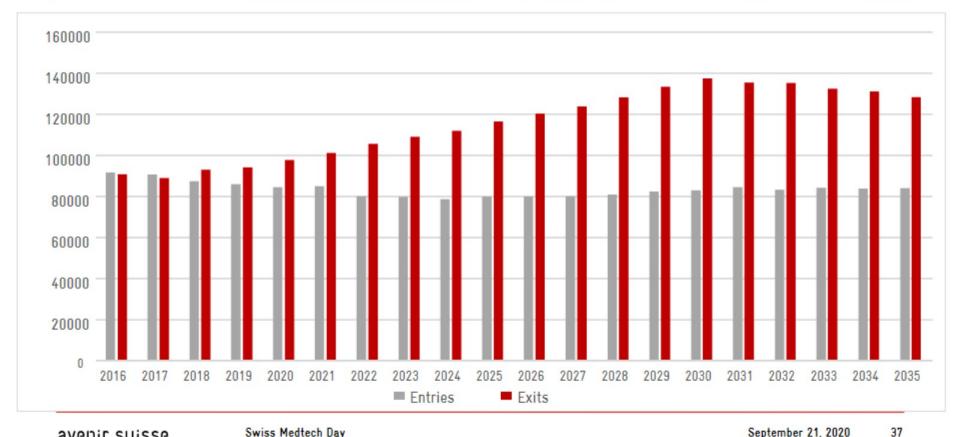
Quelle: Eigene Berechnungen basierend auf Eidgenössische Zollverwaltung (2019), Schweizerische Nationalbank (2019b), Bundesamt für Statistik (2018c, 2019c, 2019d), OECD (2019b)

Importance of AFMP-migration for Swiss companies



Source: Eichler et al., 2013 und KOF (Ökonomenhearing 2019)

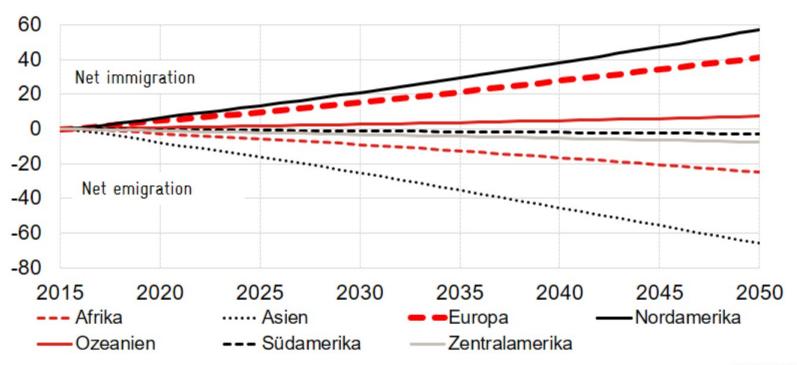
Present: more exits than entries into the labour market



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Outlook: global migration

Immigration and emigration by regions until 2050



Source: United Nations

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Covid-19: Enabling digital transformation?

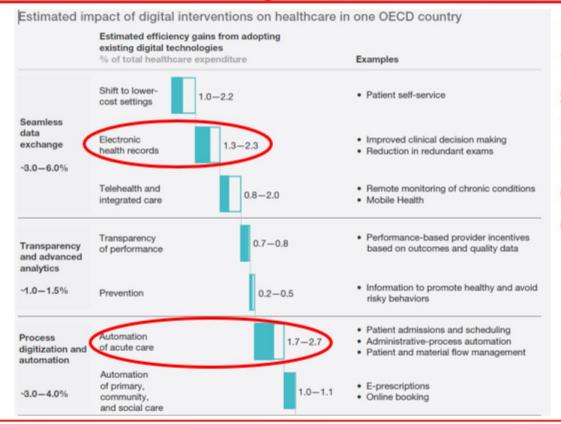
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Digital impact for medtech



The financial value of digitisation



In total:
7.0 - 11.5% cost
savings possible
in the public
health system
due to
digitisation

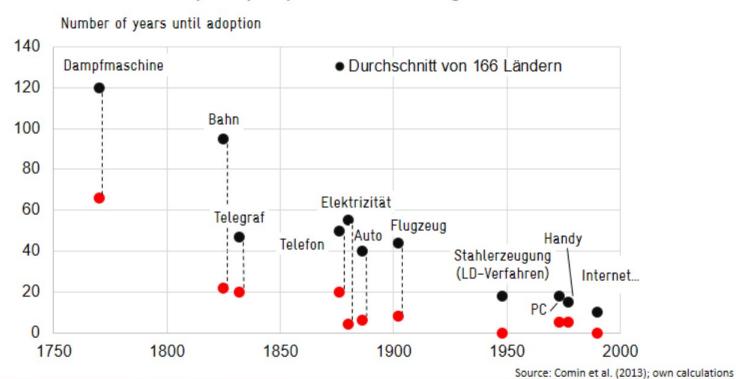
Source: McKinsey

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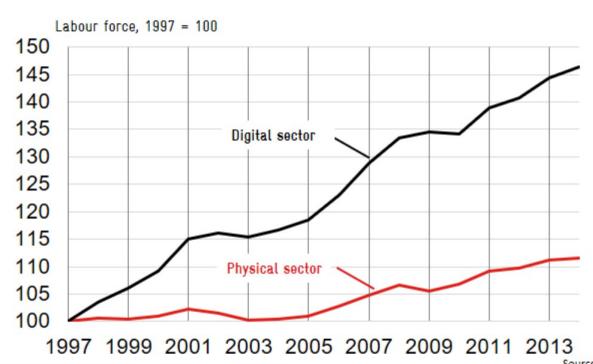
Competitors are catching up

Switzerland is not the only «early adopter» of new technologies



Technological progress creates jobs

Strong employment growth in the digital sector



Source: BFS (2017); own calculations

Future of work: What will change?

The creative industries are showing the way:

- Production is not bound to a specific location (factory or office)
- Teams are composed project-oriented
- No long-term employment
- Several employers at the same time
- Work content is defined by the employees themselves



New customer needs: new jobs

- Very Big Data analyst
- Social media therapist
- Anti-ageing specialist
- CO₂- storekeeper
- Biodiversity guard (former farmer)
- Cybersoldier
- Mars geographer
- iPad wizard

Complementary to new technologies

Stronger demand thanks to higher income levels

Respond effectively to Covid-19: overcome reform bottlenecks

Improving pandemic management

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Fahrplan für den Corona-Exit

Für die stufenweise Wiedereröffnung von Wirtschaft und Gesellschaft



participant report behavior in section with a section of

Peter Grissephile, Stelen Cleaning, Patrick Stewards, Lakes Mehl, Jong Miche, Samuel Butts, Fabrum Schwill, Morre Salvi, and Histolium American.

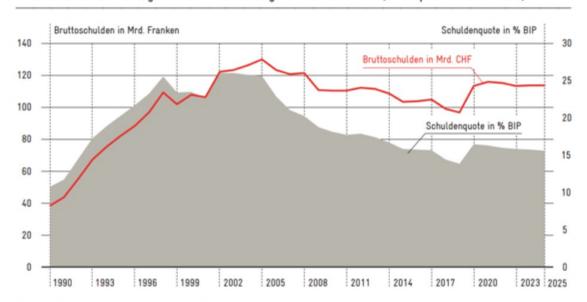
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Massnahmen des Pandemie-Managements

- Social Distancing,
- Bereitstellung einer ausreichenden Menge von Gesichtsmasken
- Einhaltung der Hygienevorschriften
- Schutz vulnerabler Personen
- Breite Antikörper-/Immunitätstests für die Schweiz
- Contact-Tracing in Übereinstimmung mit datenschutzrechtlichen Vorgaben; Löschung der persönlichen Daten nach Ende der Inkubationszeit (und der generellen Daten nach Ende der Pandemie)
- Effektive Bewirtschaftung der Pflichtlager
- Suche nach bestehenden einsetzbaren Medikamenten und Entwicklung neuer Medikamente und Therapien
- Handling von medizinischen und sozialen Sekundäreffekten

Reducing accumulated Debt

Voraussichtliche Entwicklung der Bundesschulden aufgrund der Corona-Krise (inkl. impliziter Kreditausfälle)*



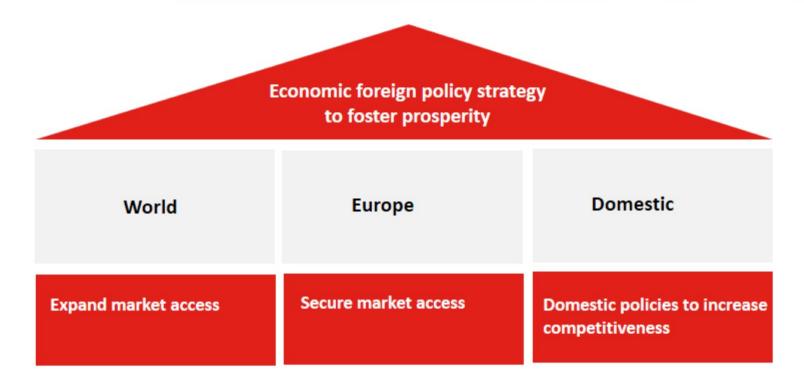
^{*}Annahmen: Sämtliche beschlossenen Gelder für Unterstützungsmassnahmen werden durch zusätzliche Schuldenaufnahme bezahlt.
Bezüglich Bürgschaften für Unternehmenkredite wird eine Ausfallrate von 33% angenommen. Diese werden gleichmässig auf die folgenden
5 Jahre (voraussichtliche Laufzeit der verbürgten Kredite) aufgeteilt.

Quellen: EFV (2020). Seco (2020). Eigene Berechnungen und Schätzungen

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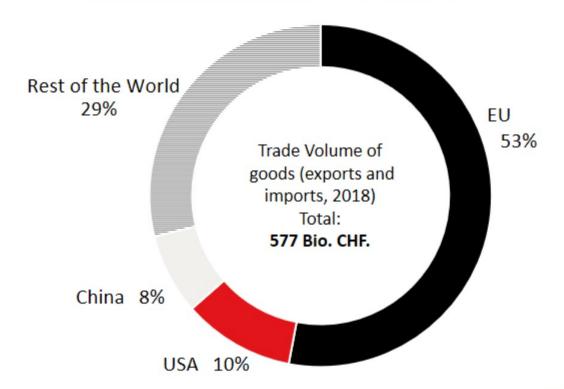
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Strengthen the international trade network



Source: Avenir Suisse

Secure market access to important trade partners



Source: Eidgenössische Zollverwaltung

Close the gap in Switzerland's FTA network

Share of trade partner in total of traded goods (imports and exports) of Switzerland (2018)



Source: EZV 2019, IMF 2019, SNB 2019, own calculations

Improve framework for international oriented businesses

Strengthening the international attractiveness of the location through:

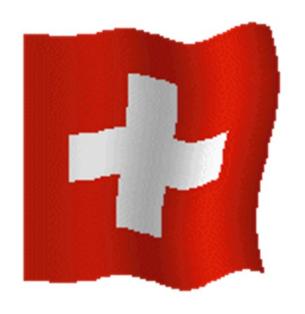
- · Unbureaucratic access to the global pool of talent
 - · ensure free movement of persons
- Standing up for the continued existence and reform of the WTO
 - · majority rule instead of unanimity
 - Preventing vacancies in the dispute settlement body
- Promotion of a proactive foreign trade strategy
- Securing and expanding preferential market access to the EU
 - Strengthening health care: signing a health agreement with the EU
- Expansion and deepening of the FTA-network
- Opening of domestic industries

Fitness program necessary

- Comprehesive reform of public service
- Dismanting the public administrative machinery
- Rollout of a deregulation package
- Reform the taxation of natural persons
- Annual- instead of weekly maximum working hours
- Digitalisation of direct democracy



Need for a culture of change



- Do things that you've never done before
- Reach objectives that you've never aimed at
- Improve results that have been satisfying so far
- Exceed impediments that you built up yourself
- Leave the status quo behind you even if it causes insecurity

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